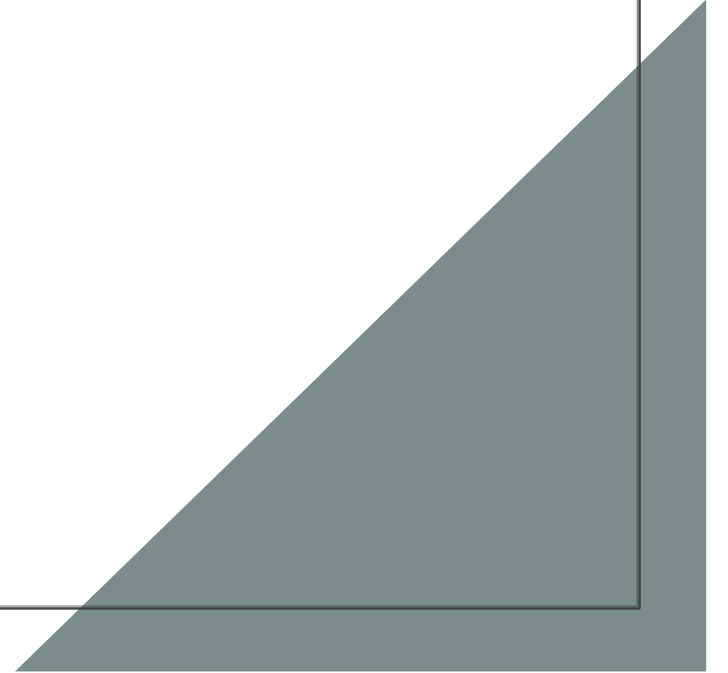




شركة **ميد** فيجن للخدمات الطبية

MEDVISION

2022



Content

Sadita Overview

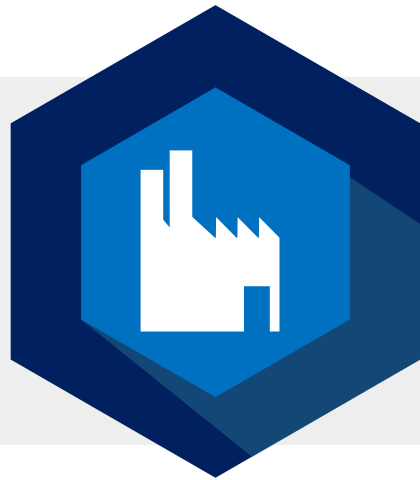
Medvision Overview

Medvision Revenue

Areas of Strength

Challenges & Opportunities of Kuwait's
Market

SADITA in Numbers



31

Companies



14

Countries



2000+

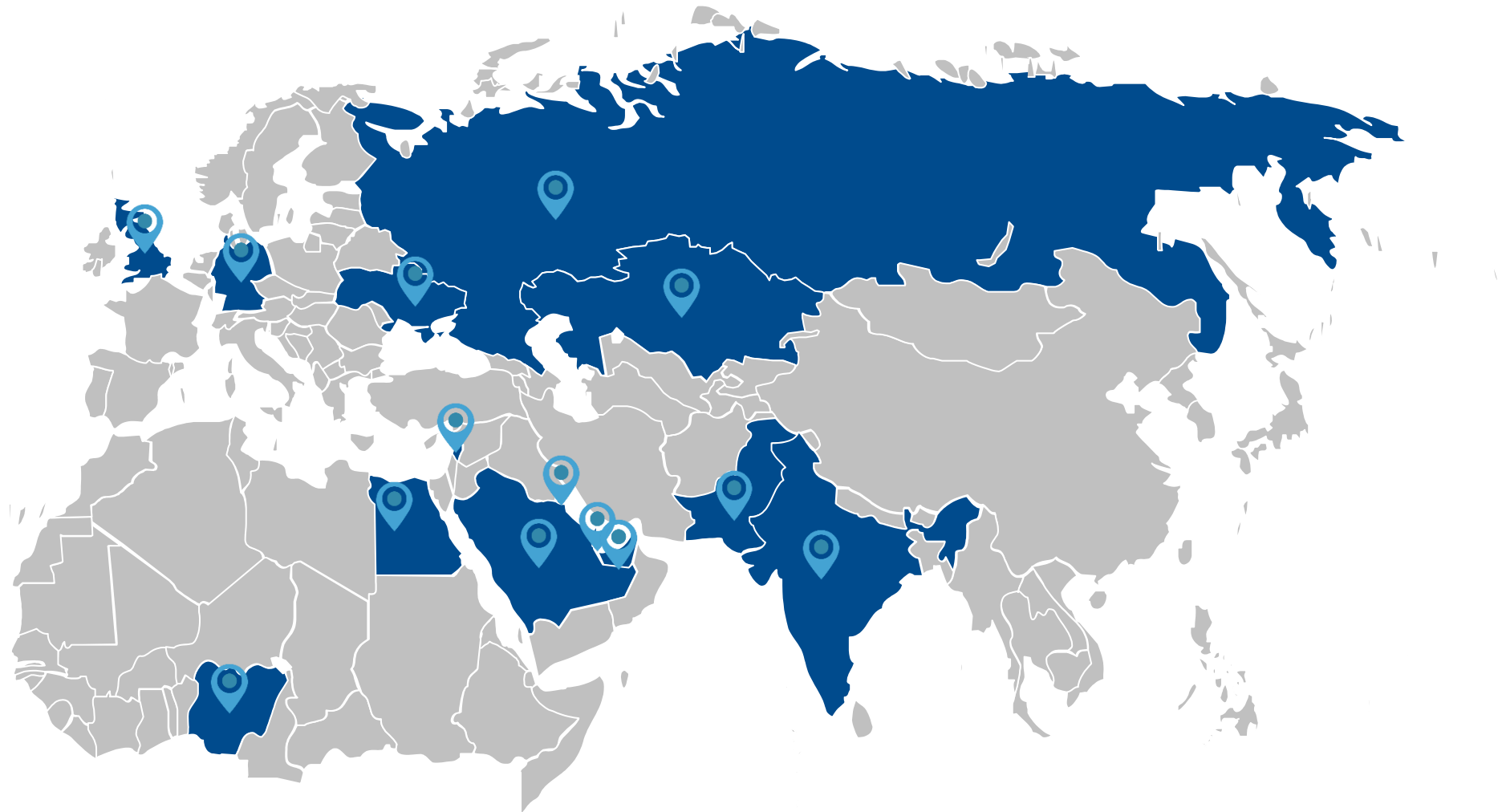
Employees



\$350M+

Revenue

SADITA Global Presence



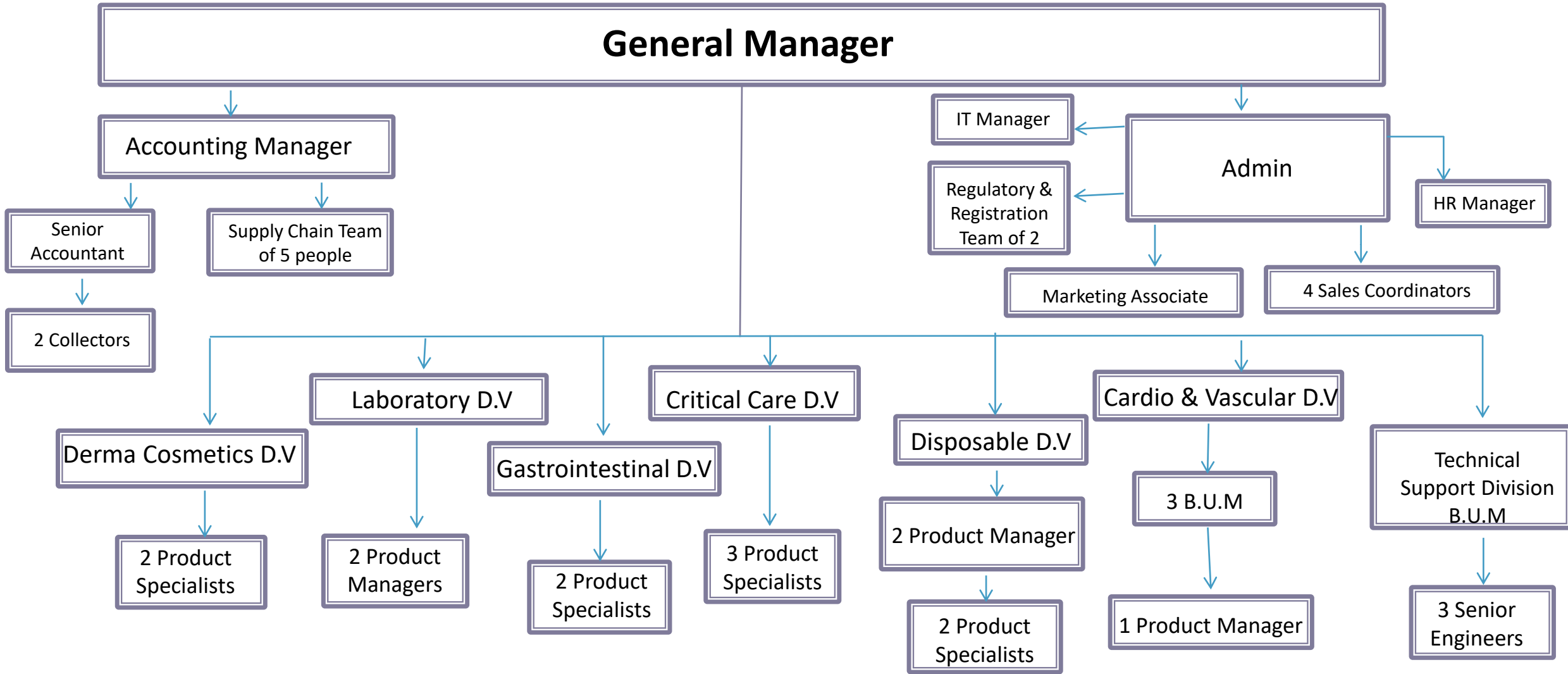
SADITA Agencies



MEDVISION Overview

- We are a pioneer medical company, established in 2011.
- We are the Medical Subsidiary of SADITA holding group.
- Auditing for MEDVISION & SADITA by PWC.
- We are financially strong and stable company.
- MEDVISION operates in Kuwait as well as some of GCC countries.
- We have expanded in USA as Medvision SDT in 2022
- We enjoy rapid growth in our operations in Kuwait, Qatar and US.
- We aim to represent reputable agencies within the health care field.

MEDVISION Organization Chart



Admin # 10
 Sales # 27
 Supply Chain # 9
 Regulatory & Registration # 2

Medvision's Sales Advancement



Medvision's Divisions



Cardio and Vascular Division



Disposable Division



Gastrointestinal Division



Critical Care Division



Laboratory Division



Derma cosmetic Division



Technical Support Division

Cardio & Vascular Division

Our Agencies:



Disposable Division

Our Agencies:



Coloplast



BAP MEDICAL
MEDICAL CARE FOR THE SKIN

Kerecis[®]

GENADYNE

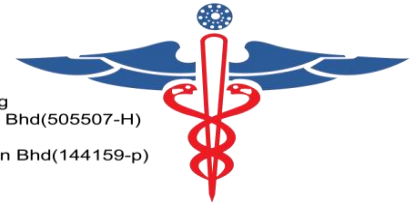
accelerated wound healing solutions

SurgiMed

Global Provider
of Medical Devices

"The positive touch in healthcare"

Hospitech
Manufacturing
Services Sdn Bhd(505507-H)
Hospitech
Marketing Sdn Bhd(144159-p)



QAGTM
MEDICAL DEVICES

WellLead[®]
Medical

MEDIK

Gastrointestinal Division

Our Agencies:



OVESCO



Critical Care Division

Our Agencies:

smiths medical
bringing technology to life



 **smith&nephew**



Laboratory Division

Our Agencies:



greiner bio-one



CITOTEST[®] Scientific



Hi PROVE
海普乐

Derma Cosmetic Division

Our Agencies:



Technical Support Division

Our Agencies:



smiths medical
bringing technology to life

FUJIFILM
Value from Innovation

 QUEST Medical, Inc.

AtriCure®

Areas of Strengths

The supportive investors of Medvision, gives great flexibility for market expansion

We have great relationships with 7 different division in most hospitals, which allows us cover great scope of medical needs of KOLs

Reputation of professionalism and ethical behavior of our staff who form the company and shape its path towards greater achievements

Challenges & Opportunities of Kuwait's Market

Challenges

- Price oriented
- Not allowed for partial awarding
- CMS long tendering process
- A lot of competitors
- MOH replacement

Opportunities

- Reputation of Medvision
- Employees have the “know-how”
- Dedicated & talented employees
- Excessive follow up with CMSA & KOLs
- Product awareness
- MOH expansions
- Relationships with KOLs

Thank You



شركة **ميد** فيجن للخدمات الطبية

MEDVISION